Yellow Roadway Corporation

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NEWS RELEASE

July 22, 2004

Yellow Roadway Corporation Reports Second Quarter 2004 EPS of \$.97

- Yellow Transportation posts record quarterly revenue and operating income
- Roadway Express achieves quarterly operating ratio of 95.3%
- New Penn and Meridian IQ post strong growth and operating results

OVERLAND PARK, KAN. --- Yellow Roadway Corporation (NASDAQ: YELL) today reported second quarter 2004 earnings per share of \$.97, more than double the pro forma EPS of \$.46 and 56% above reported EPS of \$.62, both from the second quarter of 2003.

"All of our business units delivered outstanding second quarter performance and our synergy efforts are ahead of schedule," said Bill Zollars, Chairman, President and CEO of Yellow Roadway. "A great deal of progress has been made during our first six months as Yellow Roadway Corporation, and we still have many opportunities ahead of us."

Yellow Roadway reported the following consolidated results for the second quarter of 2004:

- Operating revenue of \$1.67 billion, up 15.0% from pro forma second quarter 2003 operating revenue of \$1.46 billion, and more than double second quarter 2003 reported operating revenue of \$713 million.
- Operating income of \$88.2 million, up 88% from pro forma operating income of \$46.9 million in the second quarter of 2003 and over 2.5 times second quarter 2003 reported operating income of \$32.3 million.

For the six months ended June 30, 2004, Yellow Roadway reported the following consolidated results:

- Earnings per share of \$1.35, up 88% compared to pro forma EPS of \$.72 for the same period last year, and substantially above reported EPS of \$.80 in the second quarter of 2003.
- Revenue of \$3.23 billion, up 11.3% from pro forma revenue of \$2.90 billion in the same period of 2003, and more than double reported revenue of \$1.40 billion for the same period last year.
- Operating income of \$129.6 million, up 59% compared to pro forma operating income of \$81.3 million for the same period last year, and nearly three times the reported operating income of \$44.1 million for the same period in 2003.

'Pro forma' information provided in this release for 2003 includes reported results of both Roadway Corporation and Yellow Corporation, as adjusted for conforming accounting policies, purchase accounting valuations and interest expense for acquisition-related debt. Management has provided pro forma information to more accurately compare results between periods. See the attached notes to "Supplemental Financial Information" and "Statistical Information" for more details. Consolidated 'reported' information for 2003 represents the results of the former Yellow Corporation entities only.

Yellow Transportation

Second quarter 2004 compared to second quarter 2003:

- Revenue of \$793 million, a record for Yellow Transportation quarterly revenue, which represents a 14.6% increase from \$691 million in the second quarter of 2003.
- Less-than-truckload (LTL) revenue per day was up 13.7% from the second quarter of 2003, primarily reflecting a 9.3% increase in LTL tonnage per day and a 4.1% increase in LTL revenue per hundred weight (2.5% excluding fuel surcharge). LTL revenue per hundred weight, when further adjusted for changes in weight per shipment and length of haul, was up 3.7%.
- Operating income of \$45.7 million, up 26% from \$36.4 million in the second quarter of 2003, which included a \$3.7 million pre-tax benefit for an insurance recovery. When excluding the insurance recovery, operating income increased by nearly 40%.
- Operating ratio of 94.2% compared to 94.7% in last year's second quarter.

"Yellow Transportation continues to deliver impressive results, with record levels of revenue and operating income," said Zollars. "In addition, their operating ratio of 94.2% is the best second quarter operating ratio since 1989, after adjusting for property disposals."

Six months ended June 30, 2004 compared to six months ended June 30, 2003:

- Revenue of \$1.53 billion, up 13.0% from \$1.35 billion for the same period last year.
- Operating income of \$72.1 million, a 29% increase from \$55.9 million for the same period last year.
- Operating ratio of 95.3% compared to 95.9% for the same period in 2003.

Roadway Express

Second quarter 2004 compared to adjusted second quarter 2003:

- Revenue of \$768 million, up 3.5% from revenue of \$742 million in the second quarter of 2003.
- LTL revenue per day was up 2.5% from the second quarter of 2003, resulting from a 2.0% decline in LTL tonnage per day and a 4.6% increase in LTL revenue per hundred weight (2.7% excluding fuel surcharge). When further adjusted for changes in weight per shipment and length of haul, LTL revenue per hundred weight was up 5.8%.
- Operating income of \$36.4 million, up 185% compared to operating income of \$12.8 million from the second quarter of 2003.
- Operating ratio of 95.3% compared to the second quarter 2003 operating ratio of 98.3%.

"The improvement in profitability at Roadway Express represents excellent performance," Zollars said. "The progress made in the past six months demonstrates the strong operational capabilities of the Roadway Express team."

Six months ended June 30, 2004 compared to adjusted six months ended June 30, 2003:

- Revenue of \$1.49 billion, a 2.3% increase compared to \$1.45 billion for the first six months of 2003.
- Operating income of \$51.4 million, an improvement of 55% from \$33.1 million in the same period last year.
- Operating ratio of 96.5% compared to 97.7% for the same period in 2003.

<u>New Penn Motor Express</u>

Second quarter 2004 compared to adjusted second quarter 2003:

- Revenue of \$64.3 million, up 17.6% from revenue of \$54.7 million in the second quarter of 2003. The revenue growth was primarily the result of a 15.0% increase in LTL tonnage per day and a 1.4% improvement in LTL revenue per hundred weight (0.8% excluding fuel surcharge). The closure of a direct competitor, USF Red Star, on May 24, 2004 contributed to the strong tonnage growth at New Penn.
- Operating income of \$9.2 million, an 83% improvement from operating income of \$5.0 million in last year's second quarter.
- Operating ratio of 85.7%, compared to 90.8% in the second quarter of 2003.

"New Penn is doing a great job integrating growth opportunities," Zollars stated. "A second quarter operating ratio of 85.7% is an indication of their effectiveness."

Six months ended June 30, 2004 compared to adjusted six months ended June 30, 2003:

- Revenue of \$120.4 million, an increase of 14.3% from revenue of \$105.3 million for the same period last year.
- Operating income of \$14.9 million, up 120% compared to \$6.8 million of operating income for the same period of 2003.
- Operating ratio of 87.6% compared to 93.6% for the same period last year.

<u>Meridian IQ</u>

Second quarter 2004 compared to second quarter 2003:

- Revenue of \$50.6 million, more than double the \$23.2 million reported in the second quarter of 2003. The revenue increase is attributable to strong organic growth and acquisitions.
- Operating income of \$0.6 million compared to \$0.1 million in the second quarter of 2003.

"Meridian IQ continues to increase its global coverage and scale," Zollars stated. "Their progress is evidenced by consistent revenue growth and five consecutive quarters of profitability."

Six months ended June 30, 2004 compared to six months ended June 30, 2003:

- Revenue of \$96.3 million, up nearly 113% from \$45.3 million for the first six months of 2003.
- Operating income of \$1.2 million represents a significant improvement from a \$0.8 million operating loss for the same period last year.

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The preceding disclosures for Roadway Express and New Penn Motor Express contain references to 'adjusted' revenue, operating income and operating ratios. Management has adjusted the 2003 results for conforming accounting policies and the conversion to a calendar quarter to more accurately compare operating results to the current period. See the attached notes to "Statistical Information" for Roadway Express and New Penn Motor Express for more details related to these adjustments.

<u>Outlook</u>

"We expect earnings per share of \$1.20 - \$1.25 in the third quarter of 2004," Zollars stated. "For the full year, our updated earnings guidance is for \$3.70 - \$3.75 per share, and consolidated revenue is expected to be \$6.7 billion," Zollars continued. "We are on track to exceed our 2004 financial objectives based on the effective execution of our strategy, our synergy efforts and a strengthening economy."

On July 1, 2004, the Emerging Issues Task Force (EITF) of the Financial Accounting Standards Board reached a tentative conclusion that companies should account for the EPS dilution from contingent convertible notes as if the notes were converted to common shares at the time of issuance (the "if converted" method). Currently, companies account for the potential shares when the conversion trigger is reached.

Yellow Roadway has contingent convertible notes outstanding that are not included in its computation of diluted earnings per share. The EITF's tentative conclusion does not alter the attractive economics associated with these financial instruments or the strong underlying performance of Yellow Roadway. The Company continually evaluates its capital structure to provide optimal shareholder value, and is analyzing alternatives that could mitigate the impact of the proposed accounting change. The third quarter and full year 2004 earnings per share guidance provided above does not include any potential impact of changes in accounting for contingent convertible notes.

Review of Financial Results

A teleconference review of Yellow Roadway Corporation (NASDAQ: YELL) second quarter 2004 financial results has been scheduled for July 23, 2004, beginning at 9:30 a.m. ET, 8:30 a.m. CT.

Hosting the teleconference will be: Bill Zollars-Chairman, President and CEO, Yellow Roadway Corporation; Don Barger-Sr. Vice President and CFO, Yellow Roadway Corporation; Jim Staley-President, Roadway Group; James Welch-President, Yellow Transportation; and Jim Ritchie-President, Meridian IQ.

To participate, please dial 1.888.609.3912. Callers should dial in 5 to 10 minutes prior to the start of the call.

The conference call will be webcast live via StreetEvents at www.streetevents.com and via the Yellow Roadway Corporation Internet site www.yellowroadway.com.

An audio playback will be available beginning two hours after the call ends until midnight on July 30 by calling 1.800.642.1687 and then entering the access code, 8192788. An audio playback also will be available for 30 days after the call via the StreetEvents and Yellow Roadway Corporation web sites.

This news release (and oral statements made regarding the subjects of this release, including on the conference call announced herein) contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The words "expect," "believe," "intend," and similar expressions are intended to identify forward-looking statements. It is important to note that the company's actual future results could differ materially from those projected in such forward-looking statements because of a number of factors, including (without limitation), inclement weather, price and availability of fuel, competitor pricing activity, expense volatility, ability to capture cost synergies, a downturn in general or regional economic activity, and labor relations, including (without limitation), the impact of work rules, any obligations to multi-employer health, welfare and pension plans, wage requirements and employee satisfaction.

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Yellow Roadway Corporation is one of the largest transportation service providers in the world. Through its subsidiaries including Yellow Transportation, Roadway Express, New Penn Motor Express, Reimer Express, Meridian IQ and Yellow Technologies, Yellow Roadway provides a wide range of asset and non-asset-based transportation services integrated by technology. The portfolio of brands provided through Yellow Roadway Corporation subsidiaries represents a comprehensive array of services for the shipment of industrial, commercial and retail goods domestically and internationally. Headquartered in Overland Park, Kansas, Yellow Roadway Corporation employs over 50,000 people.

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CONSOLIDATED BALANCE SHEETS Yellow Roadway Corporation and Subsidiaries (Amounts in thousands except per share data) (Unaudited)

	June 30, 2004	December 31, 2003
ASSETS		
CURRENT ASSETS: Cash and cash equivalents Accounts receivable, net Prepaid expenses and other	\$ 33,567 794,278 121,605	\$ 75,166 699,142 110,128
Total current assets	949,450	884,436
PROPERTY AND EQUIPMENT: Cost Less - accumulated depreciation Net property and equipment	2,638,092 1,192,490 1,445,602	2,538,614 1,135,346 1,403,268
Goodwill Intangibles, net Other assets Total assets	622,152 472,381 83,037 \$ 3,572,622	617,313 467,114 91,098 \$ 3,463,229
LIABILITIES AND SHAREHOLDERS' EQUITY		
CURRENT LIABILITIES: Accounts payable Wages, vacations, and employees' benefits Other current and accrued liabilities Asset backed securitization ("ABS") borrowings Current maturities of long-term debt	\$ 270,673 436,563 213,530 57,000 750	\$ 260,175 351,287 178,478 71,500 1,757
Total current liabilities	978,516	863,197
OTHER LIABILITIES: Long-term debt, less current portion Deferred income taxes, net Accrued pension and postretirement Claims and other liabilities Total other liabilities	734,624 298,711 270,902 215,152 1,519,389	836,082 298,256 256,187 207,422 1,597,947
SHAREHOLDERS' EQUITY: Common stock, \$1 par value per share Capital surplus Retained earnings Accumulated other comprehensive loss Unamortized restricted stock awards Treasury stock, at cost (2,217 and 2,359 shares) Total shareholders' equity Total liabilities and shareholders' equity	50,455 663,447 431,229 (24,542) (4,862) (41,010) 1,074,717 \$ 3,572,622	50,146 653,739 366,157 (23,167) (567) (44,223) 1,002,085 \$ 3,463,229

STATEMENTS OF CONSOLIDATED OPERATIONS Yellow Roadway Corporation and Subsidiaries For the Three Months and Six Months Ended June 30 (Amounts in thousands except per share data) (Unaudited)

	Three Months					Six Months				
		2004		2003 ^a		2004		2003 ^a		
OPERATING REVENUE	\$	1,674,131	\$	713,453	\$	3,226,266	\$	1,394,546		
OPERATING EXPENSES:										
Salaries, wages and employees' benefits		1,031,120		458,036		2,024,670		896,784		
Operating expenses and supplies		249,128		103,908		487,485		213,851		
Operating taxes and licenses		43,187		19,492		83,752		39,259		
Claims and insurance		36,282		10,730		66,295		23,454		
Depreciation and amortization		42,982		20,818		83,588		41,086		
Purchased transportation		183,384		68,106		350,648		135,979		
(Gains) losses on property disposals, net		(193)		30		269		41		
Total operating expenses		1,585,890		681,120		3,096,707		1,350,454		
OPERATING INCOME		88,241		32,333		129,559		44,092		
NONOPERATING (INCOME) EXPENSES:										
Interest expense		11,497		2,625		23,407		5,271		
Other		462		(343)		342		(436)		
				<u> </u>				<u>.</u>		
Nonoperating expenses, net		11,959		2,282		23,749		4,835		
INCOME BEFORE INCOME TAXES		76,282		30,051		105,810		39,257		
INCOME TAX PROVISION		29,365		11,691		40,737		15,271		
NET INCOME	\$	46,917	\$	18,360	\$	65,073	\$	23,986		
AVERAGE SHARES OUTSTANDING-BASIC		47,958		29,586		47,885		29,585		
AVERAGE SHARES OUTSTANDING-DILUTED		48,436		29,834		48,348		29,826		
BASIC EARNINGS PER SHARE	¢	,	¢	0.62	¢		¢	0.81		
DADIU EARININGO MER OMAKE	\$	0.98	\$	0.02	\$	1.36	\$	0.81		
DILUTED EARNINGS PER SHARE	\$	0.97	\$	0.62	\$	1.35	\$	0.80		

a Represents the reported results of the former Yellow Corporation entities only.

STATEMENTS OF CONSOLIDATED CASH FLOWS Yellow Roadway Corporation and Subsidiaries For the Six Months Ended June 30 (Amounts in thousands) (Unaudited)

	2004	2003 ^a
OPERATING ACTIVITIES:		
Net income	\$ 65,073	\$ 23,986
Noncash items included in net income:	• - · ·	· · · · · ·
Depreciation and amortization	83,588	41,086
Losses on property disposals, net	269	41
Deferred income tax provision, net	(3,602)	-
Changes in assets and liabilities, net:		
Accounts receivable	(85,659)	(6,447)
Accounts payable	(32,347)	(43,706)
Other working capital items	124,498	55,861
Claims and other	18,465	(2,653)
Other, net	10,404	1,603
Net cash from operating activities	180,689	69,771
INVESTING ACTIVITIES:		
Acquisition of property and equipment	(107,043)	(48,038)
Proceeds from disposal of property and equipment	3,728	1,204
Acquisition of companies	(7,881)	
Net cash used in investing activities	(111,196)	(46,834)
FINANCING ACTIVITIES:		
ABS borrowings, net	(14,500)	-
Repayment of long-term debt	(100,036)	(43)
Treasury stock purchases	-	(2,921)
Proceeds from exercise of stock options	3,444	1,124
Net cash used in financing activities	(111,092)	(1,840)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(41,599)	21,097
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	75,166	28,714
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 33,567	\$ 49,811

a Represents the reported results of the former Yellow Corporation entities only.

SUPPLEMENTAL FINANCIAL INFORMATION Yellow Roadway Corporation and Subsidiaries For the Three Months and Six Months Ended June 30 (Amounts in thousands except per share data) (Unaudited)

	Three Months						Six Months				
		2004		2003 ^a	%		2004		2003 ^a	%	
Operating revenue:											
Yellow Transportation	\$	792,636	\$	691,449	14.6	\$	1,527,106	\$	1,351,574	13.0	
Roadway Express	Ŧ	768,203	Ŧ	,	b	+	1,485,341	Ŧ	.,	b	
New Penn		64,318			b		120,422			b	
Meridian IQ		50,640		23,185	118.4		96,310		45,268	112.8	
Corporate		(1,666)		(1,181)	(41.1)		(2,913)		(2,296)	(26.9)	
Consolidated		1,674,131		713,453	()		3,226,266		1,394,546	(20.0)	
Reported operating income (loss):											
Yellow Transportation		45,719		36,361	25.7		72,140		55,861	29.1	
Roadway Express		36,360					51,397		,		
New Penn		9,194					14,945				
Meridian IQ		577		64	n/m		1,162		(829)	n/m	
Corporate		(3,609)		(4,092)	11.8		(10,085)		(10,940) ^c	7.8	
Consolidated		88,241		32,333			129,559		44,092		
Adjustments to operating income by segment ^d :											
Yellow Transportation		(15)		25			452		37		
Roadway Express		(131)					(138)				
New Penn		(42)					(47)				
Meridian IQ		(5)		6			2		6		
Corporate		-		(1)			-		(2)		
Consolidated		(193)		30			269		41		
Adjusted operating income (loss):											
Yellow Transportation		45,704		36,386	25.6		72,592		55,898	29.9	
Roadway Express		36,229					51,259				
New Penn		9,152		70			14,898		(000)		
Meridian IQ		572 (3,609)		70 (4,093)	n/m 11.8		1,164 (10,085)		(823) (10,942)	n/m 7.8	
Corporate Consolidated	\$	88,048	\$	32,363	11.0	\$	129,828	\$	44,133	1.0	
	φ	00,040	φ	32,303		φ	129,020	φ	44,133		
Reported operating ratio:											
Yellow Transportation		94.2%		94.7%			95.3%		95.9%		
Roadway Express		95.3%					96.5%				
New Penn		85.7%					87.6%				
Consolidated		94.7%		95.5%			96.0%		96.8%		
Adjusted operating ratio:											
Yellow Transportation		94.2%		94.7%			95.2%		95.9%		
Roadway Express		95.3%					96.5%				
New Penn		85.8%					87.6%				
Consolidated		94.7%		95.5%			96.0%		96.8%		

(Continued on next page)

	Three	Month	s	Six Months			
-	2004	2003 ^a		 2004		2003 ^a	
Reconciliation of reported net income to adjusted net income							
Reported net income (Gains) losses on property disposals	\$ 46,917 (122)	\$	18,360 <u>18</u>	\$ 65,073 165	\$	23,986 25	
Adjusted net income	46,795		18,378	65,238		24,011	
Reconciliation of reported diluted earnings per share (EPS) to adjusted diluted EPS:							
Reported diluted EPS (Gains) losses on property disposals	0.97		0.62	 1.35 -		0.80	
Adjusted diluted EPS	0.97		0.62	1.35		0.80	
Pro forma stock option expense (after tax) ^e	441		552	906		1,101	
Pro forma stock option impact on diluted EPS	0.01		0.02	0.02		0.04	
Summarized unaudited pro forma results ^f :							
Operating revenue		\$	1,456,081		\$	2,897,444	
Operating income			46,915			81,266	
Income from continuing operations			21,779			34,530	
Net income			21,477			34,375	
Diluted earnings per share:							
Income from continuing operations			0.46			0.72	
Net income		\$	0.45		\$	0.72	

^a Represents the reported results of the former Yellow Corporation entities only.

^b Prior to the date of the Roadway acquisition (December 11, 2003), Roadway Express and New Penn were not included in our reported results.

^c Includes approximately \$4 million for an industry conference that we host every other year.

^d Management excludes these items when evaluating operating income and segment performance to more accurately compare the results of our core operations among periods. Adjustments presented in the periods above consist entirely of property gains and losses.

^e The fair value in accordance with SFAS 123, Accounting for Stock-Based Compensation, not reflected in net income.

^f The unaudited pro forma information presents the combined results of operations of Yellow Roadway as if the Roadway acquisition had occurred at the beginning of the period presented. The unaudited pro forma financial information is not intended to represent or be indicative of the consolidated results of operations of Yellow Roadway that would have been reported had the acquisition been completed as of the date presented and should not be taken as representative of the future consolidated results of operations of Yellow Roadway.

STATISTICAL INFORMATION Yellow Transportation For the Three Months Ended June 30 (Amounts in thousands except per unit data)

	Three	Months				
	2004	2003	%	2004	2003	%
Workdays				64	64	
Revenue:						
LTL	\$ 734,151	\$ 645,551	13.7	\$ 11,471.1	\$ 10,086.7	13.7
TL	61,440	47,067	30.5	960.0	735.4	30.5
Subtotal - pickup basis	795,591	692,618	14.9	12,431.1	10,822.1	14.9
Revenue recognition adjustment	(2,955)	,	(152.8)	(46.2)	(18.2)	(152.8)
Total - as reported	\$ 792,636		14.6	\$ 12,384.9	\$ 10,803.9	14.6
Tonnage - pickup basis: LTL	1,762	1,613	9.3	27.53	25.20	9.3
TL	385	298	9.3 29.1	6.01	4.66	9.3 29.1
Total	2,147	1,911	12.4	33.54	29.86	12.4
1 Otal	2,147	1,911	12.4	55.54	29.00	12.4
Shipments - pickup basis:						
LTL	3,535	3,298	7.2	55.24	51.54	7.2
TL	51	41	25.7	0.80	0.63	25.7
Total	3,586	3,339	7.4	56.04	52.17	7.4
Revenue/cwt pickup basis:						
LTL	\$ 20.83	\$ 20.01	4.1			
TL	7.99	7.90	1.1			
Total	18.53	18.13	2.2			
Revenue/cwt pickup basis: (excluding fuel surcharge)						
LTL	19.91	19.42	2.5			
TL	7.70	7.69	0.1			
Total	17.72	17.59	0.7			
Revenue/shipment - pickup basis:						
LTL	207.66	195.73	6.1			
TL	1,207.81	1,162.96	3.9			
Total	221.84	207.45	6.9			

STATISTICAL INFORMATION Roadway Express For the Three Months Ended June 30 (Amounts in thousands except per unit data)

	Three	Months				
	2004	2003	%	2004	2003	%
Workdays				64	64	
Revenue:						
LTL	\$ 700,787	\$ 683,572	2.5	\$ 10,949.8	\$ 10,680.8	2.5
TL	63,631	55,180	15.3	994.2	862.2	15.3
Subtotal - pickup basis	764,418	738,752	3.5	11,944.0	11,543.0	3.5
Revenue recognition adjustment	3,785	3,600	5.1	59.1	56.3	5.1
Total ^a	\$ 768,203	\$ 742,352	3.5	\$ 12,003.1	\$ 11,599.3	3.5
Tonnage - pickup basis:						
LTL	1,557	1,589	(2.0)	24.33	24.82	(2.0)
TL	374	344	8.7	5.85	5.38	8.7
Total	1,931	1,933	(0.1)	30.18	30.20	(0.1)
Shipments - pickup basis:						
LTL	3,201	3,364	(4.9)	50.01	52.57	(4.9)
TL	44	42	5.3	0.69	0.66	5.3
Total	3,245	3,406	(4.7)	50.70	53.23	(4.7)
Revenue/cwt pickup basis:						
LTL	\$ 22.50	\$ 21.51	4.6			
TL	8.50	8.01	6.1			
Total	19.79	19.11	3.6			
Revenue/cwt pickup basis:						
(excluding fuel surcharge)						
LTL	21.36	20.79	2.7			
TL	7.81	7.65	2.1			
Total	18.73	18.45	1.5			
Revenue/shipment - pickup basis:						
LTL	218.94	203.19	7.8			
TL	1,432.26	1,307.64	9.5			
Total	235.55	216.87	8.6			
Operating income - as reported	36,360	11,813				
Adjustments to operating income b	(131)	959				
Operating income - as adjusted	36,229	12,772				

^a Total revenue in 2004 is presented on a reported basis. Total revenue for 2003 has been adjusted for conforming accounting policies and the conversion to a calendar quarter.

^b Adjustments to operating income primarily represent conforming accounting policies, including revenue recognition adjustments and amortization of intangibles, and the conversion to a calendar quarter. Management has adjusted the 2003 reported results of Roadway Express for these items to more accurately compare the results among periods. In 2004 adjustments relate to gains on the disposal of property as detailed further in the "Supplemental Information."

STATISTICAL INFORMATION New Penn Motor Express For the Three Months Ended June 30 (Amounts in thousands except per unit data)

	Three	Mon	oths				
	 2004		2003	%	 2004	2003	%
Workdays					63	63	
Revenue:							
LTL	\$ 59,990	\$	51,361	16.8	\$ 952.2	\$ 815.3	16.8
TL	4,328		3,353	29.1	68.7	53.2	29.1
Subtotal - pickup basis	 64,318		54,714	17.6	 1,020.9	 868.5	17.6
Revenue recognition adjustment	-		, -	-	-	-	-
Total ^a	\$ 64,318	\$	54,714	17.6	\$ 1,020.9	\$ 868.5	17.6
Tonnage - pickup basis:							
LTL	238		207	15.0	3.78	3.29	15.0
TL	40		31	29.0	0.63	0.49	29.0
Total	278		238	16.8	4.41	3.78	16.8
Shipments - pickup basis:							
LTL	529		469	12.8	8.40	7.44	12.8
TL	5		4	25.0	0.08	0.07	25.0
Total	534		473	12.9	8.48	7.51	12.9
Revenue/cwt pickup basis:							
LTL	\$ 12.58	\$	12.41	1.4			
TL	5.46		5.36	1.9			
Total	11.57		11.49	0.7			
Revenue/cwt pickup basis:							
(excluding fuel surcharge) LTL	11.91		11.81	0.8			
TL	5.17		5.10	1.4			
Total	10.96		10.93	0.3			
Revenue/shipment - pickup basis:							
LTL	113.33		109.55	3.5			
TL	912.31		885.40	3.0			
Total	120.43		115.77	4.0			
Operating income - as reported	9,194		5,628				
Adjustments to operating income ^b	(42)		(613)				
Operating income - as adjusted	 9,152		5,015				

^a Total revenue in 2004 is presented on a reported basis. Total revenue for 2003 has been adjusted for conforming accounting policies and the conversion to a calendar quarter.

^b Adjustments to operating income primarily represent conforming accounting policies, including amortization of intangibles, and the conversion to a calendar quarter. Management has adjusted the 2003 reported results of New Penn for these items to more accurately compare the results among periods. In 2004 adjustments relate to gains on the disposal of property as detailed further in the "Supplemental Information."