Yellow Corporation Second Quarter 2021 Earnings Conference Call

YELLOW



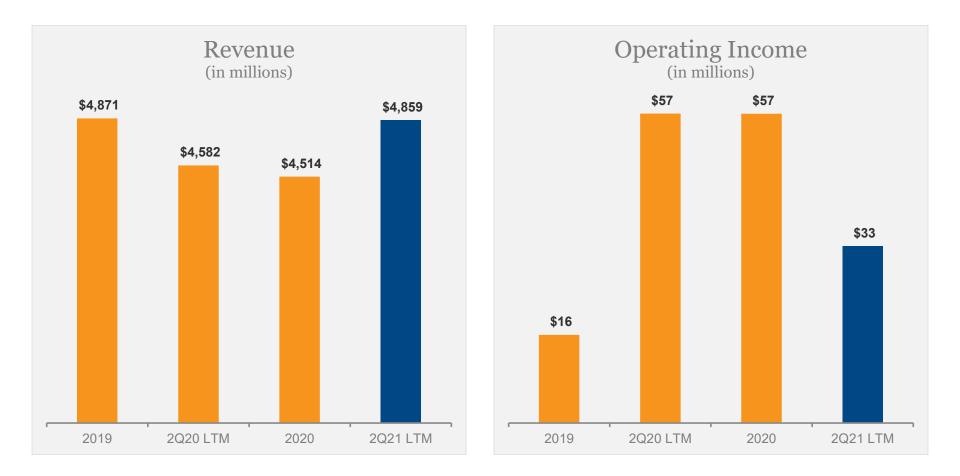
YELLOW

WARNING

YELLOW

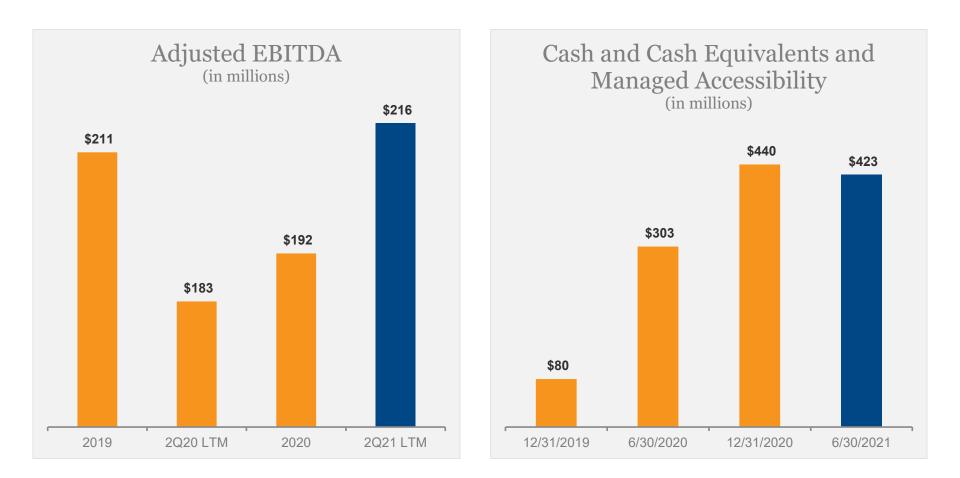
2621414

Financial Results





Financial Results





Operating Statistics – Second Quarter

2Q21		2Q20	YoY % ^(a)	
64.0		63.0		
2,511		2,283	10.0	
39.24		36.24	8.3	
4,419		4,003	10.4	
69.05		63.53	8.7	
\$ 23.67	\$	20.36	16.2	
20.70		18.48	12.0	
269		232	15.8	
\$ 235	\$	211	11.6	
1,137		1,141	(0.4)	
3,268		2,926	11.7	
51.06		46.44	10.0	
4,550		4,122	10.4	
71.10		65.44	8.7	
\$ 20.01	\$	17.40	14.9	
\$ 17.57	\$	15.85	10.8	
\$ 287	\$	247	16.3	
\$ 252	\$	225	12.2	
1,436		1,419	1.2	
YoY % ^(a)				
Apr-21 May-21			Jun-21	
23.7		8.9	(3.3)	
24.3		9.4	(0.0)	
\$ \$ \$	64.0 2,511 39.24 4,419 69.05 \$23.67 \$20.70 \$269 \$235 1,137 3,268 51.06 4,550 71.10 \$20.01 \$17.57 \$287 \$252 1,436 Apr-21 23.7	64.0 2,511 39.24 4,419 69.05 \$ 23.67 \$ \$ 20.70 \$ \$ 269 \$ \$ 235 \$ 1,137 3,268 51.06 4,550 71.10 \$ 20.01 \$ \$ 17.57 \$ \$ 287 \$ \$ 287 \$ \$ 252 \$ 1,436 Apr-21 23.7	$\begin{array}{c ccccc} 64.0 & 63.0 \\ 2,511 & 2,283 \\ 39.24 & 36.24 \\ 4,419 & 4,003 \\ 69.05 & 63.53 \\ & 23.67 & 20.36 \\ & 20.70 & 18.48 \\ & 269 & 232 \\ & 235 & 211 \\ 1,137 & 1,141 \\ & 3,268 & 2,926 \\ & 51.06 & 46.44 \\ & 4,550 & 4,122 \\ & 71.10 & 65.44 \\ & 20.01 & 17.40 \\ & 4,550 & 4,122 \\ & 71.10 & 65.44 \\ & 20.01 & 17.40 \\ & 17.57 & 15.85 \\ & 287 & 247 \\ & 252 & 225 \\ 1,436 & 1,419 \\ \hline \end{array}$	

(a) Percent change based on unrounded figures and not the rounded figures presented



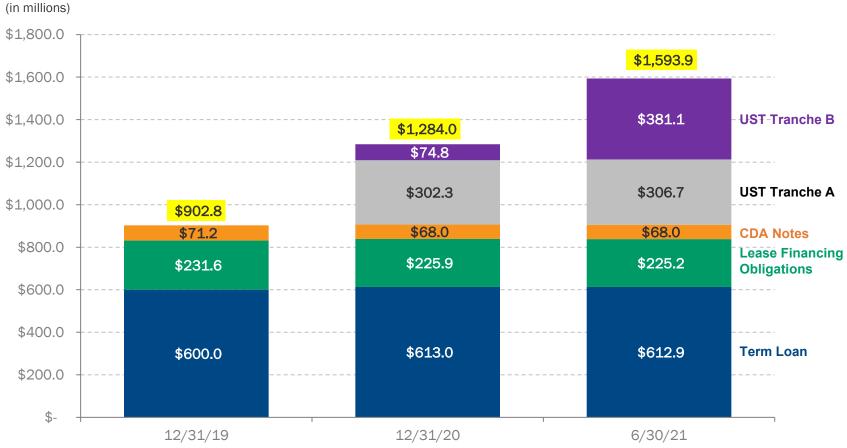
Operating Statistics – Year-To-Date

	Y	YTD 2021 YTD 2020			YoY % ^(a)
Workdays		127.5		128.5	
Total LTL tonnage (in thousands) Total LTL tonnage per workday (in thousands)		4,989 39.13		4,827 37.57	3.4 4.2
Total LTL shipments (in thousands) Total LTL shipments per workday (in thousands)		8,682 68.10		8,325 64.79	4.3 5.1
Total picked up LTL revenue/cwt. Total picked up LTL revenue/cwt. (excl. FSC)	\$ \$	22.84 20.12	\$ \$	20.50 18.37	11.4 9.5
Total picked up LTL revenue/shipment Total picked up LTL revenue/shipment (excl. FSC) Total LTL weight/shipment (in pounds)	\$ \$	263 231 1,149	\$ \$	238 213 1,160	10.4 8.6 (0.0)
					(0.9)
Total tonnage (in thousands) Total tonnage per workday (in thousands)		6,484 50.85		6,159 47.93	5.3 6.1
Total shipments (in thousands) Total shipments per workday (in thousands) Total sides down more way (seet	¢	8,930 70.04	•	8,548 66.52	4.5 5.3
Total picked up revenue/cwt. Total picked up revenue/cwt. (excl. FSC)	\$ \$	19.31 17.07	\$ \$	17.53 15.77	10.1 8.3
Total picked up revenue/shipment Total picked up revenue/shipment (excl. FSC) Total weight/shipment (in pounds)	\$ \$	280 248 1,452	\$ \$	253 227 1,441	11.0 9.1 0.8

(a) Percent change based on unrounded figures and not the rounded figures presented



Capital Structure Overview

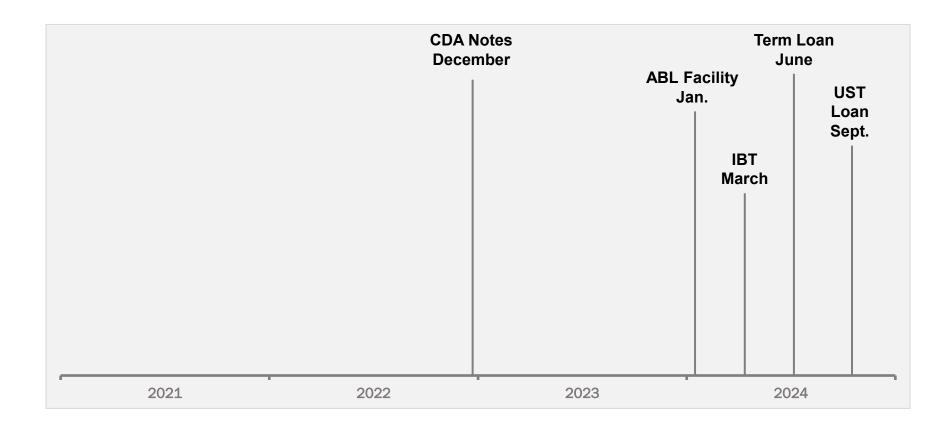


UST Tranche A carries a variable interest rate based on the Eurodollar rate, which is currently determined by the 1, 2, 3 or 6-month USD Libor with a floor of 1.0%, plus a fixed margin of 3.5%.
1.5% is paid in cash and the remainder paid-in-kind (PIK). The Tranche A balance includes \$6.7 of PIK interest as of 6/30/21.

- UST Tranche B carries a variable interest rate based on the Eurodollar rate, which is currently determined by the 1, 2, 3 or 6-month USD Libor with a floor of 1.0%, plus a fixed margin of 3.5%. All paid all in cash.
- The Term Loan carries a variable interest rate based on the Eurodollar rate, which is currently determined by the 1, 2, 3 or 6-month Libor, with a floor of 1.0%, plus a fixed margin of 7.5%. All paid in cash.



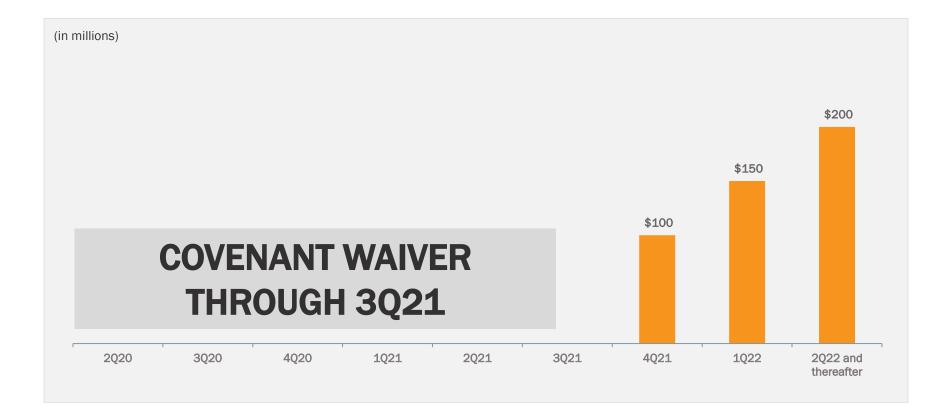
Capital Structure and Labor Timeline



Largest debt instruments and the labor agreement mature at various dates in 2024



LTM Adjusted EBITDA Covenant





Adjusted EBITDA Reconciliation

(in millions)

Yellow Corporation	2019	2020	2Q 2020 20	Q 2021	LTM 2Q 2020	LTM 2Q 2021
Reconciliation of net loss to Adjusted EBITDA						
Net loss	\$ (104.0)	\$ (53.5)	\$ (37.1) \$	(9.4)	\$ (64.1)	\$ (93.4)
Interest expense, net	109.9	135.6	40.2	37.6	124.0	140.6
Income tax expense (benefit)	(4.3)	(19.6)	(7.5)	0.1	(11.6)	(10.5)
Depreciation and amortization	152.4	134.9	34.2	35.0	143.8	133.3
EBITDA	154.0	197.4	29.8	63.3	192.1	170.0
Adjustments for TL Agreements:						
(Gains) losses on property disposals, net	(13.7)	(45.3)	(6.0)	0.3	(54.4)	1.3
Non-cash reserve changes	16.1	2.9	2.7	4.7	3.1	2.8
Impairment charges	8.2	-	-	-	-	-
Letter of credit expense	6.5	7.3	1.6	2.1	6.5	8.3
Permitted dispositions and other	(0.9)	0.3	-	0.1	0.4	0.9
Equity-based compensation expense	6.3	4.7	1.2	0.6	6.1	4.2
Loss on extinguishment of debt	11.2	-	-	-	11.2	-
Non-union pension settlement charge	1.8	3.6	-	0.3	1.8	3.9
Other, net	2.9	3.5	2.1	0.9	1.3	4.9
Expense amounts subject to 10% threshold:						
COVID-19	-	3.9	3.7	-	3.9	-
Other, net	18.2	17.3	2.8	8.3	11.1	24.5
Adjusted EBITDA prior to 10% threshold	210.6	195.6	37.9	80.6	183.1	220.8
Adjustments pursuant to TTM calculation		(3.7)		2.3		(4.8)
Adjusted EBITDA	\$ 210.6	\$ 191.9	\$ 37.9 \$	82.9	\$ 183.1	\$ 216.0

