



## **Yellow Roadway Corporation Reports Record First Quarter at All Business Units**

- Yellow Transportation achieves its best first quarter operating ratio since 1986**
- Roadway Express improves operating ratio nearly 3 points and increases operating income 143% --**
- New Penn posts 16.6% revenue growth and an 87.7 operating ratio**
- Meridian IQ delivers double-digit revenue growth and nearly doubles operating income**

OVERLAND PARK, Kan., April 21 /PRNewswire-FirstCall/ -- Yellow Roadway Corporation (Nasdaq: YELL) today announced first quarter 2005 adjusted earnings per share ("EPS") of \$.92, a 142% increase from last year's first quarter EPS of \$.38. First quarter 2005 EPS includes \$.05 per share of dilution from the company's contingent convertible notes based on an average YELL stock price of \$57.10 for the quarter. No related dilution was included in the first quarter of 2004. Adjusted EPS for the first quarter 2005 excludes \$.04 related to gains on property disposals, which the company does not consider part of its core operations. Reported EPS for the first quarter 2005 was \$.96 per share compared to reported first quarter 2004 EPS of \$.38 per share.

"Our first quarter results reflect the strong and sustained performance of all of our operating companies supported by a good economy, cost synergies and firm pricing," stated Bill Zollars, Chairman, President and CEO of Yellow Roadway. "We remain focused on operational execution as we continue to build a global transportation services company and further establish a strong presence in the next day market with our acquisition of USF."

Yellow Roadway reported the following consolidated results for the first quarter of 2005:

- Operating revenue of \$1.68 billion compared to first quarter 2004 revenue of \$1.55 billion, an 8.1% increase.
- Adjusted operating income of \$87 million, more than double first quarter 2004 adjusted operating income of \$42 million. Adjustments in the first quarter of 2005 and 2004 related entirely to property disposals. Reported operating income was \$90 million compared to reported operating income of \$41 million in the first quarter of 2004.

### **Selected Segment Highlights for First Quarter 2005**

"The record first quarter performance at each of our business units demonstrates their continued commitment to deliver solid results," Zollars said.

#### **-- Yellow Transportation**

- Record first quarter revenue of \$791 million, up 7.7% from first quarter last year
- Record first quarter adjusted operating income of \$46 million (\$18 million more than the previous record set in 1989) and reported operating income of \$49 million
- Adjusted operating ratio of 94.2% and reported operating ratio of 93.8%
- LTL revenue per hundred weight, excluding fuel surcharge, up 3.4%, and with further adjustments for business mix, up 4.6%, when compared to first quarter 2004

#### **-- Roadway Express**

- Record first quarter revenue of \$767 million, up 6.9% from first quarter last year
- Record first quarter operating income of \$37 million, up \$21 million from first quarter 2004
- Operating ratio of 95.2%
- LTL revenue per hundred weight, excluding fuel surcharge, up 2.2%, and with further adjustments for business mix, up 2.8%, when compared to first quarter 2004

#### **-- New Penn Motor Express**

- Record first quarter revenue of \$65 million, up 16.6% from first quarter of 2004
- Operating ratio of 87.7%
- LTL tonnage per workday up 9.7%, when compared to first quarter last year

#### **-- Meridian IQ**

- Record first quarter revenue of \$56 million, up 23.5% from first quarter last year
- Operating income of \$1.0 million compared to \$0.6 million in first quarter 2004

For complete statistical information, refer to the company's website at <http://www.yellowroadway.com> under Investor Relations and then select Earnings Releases & Operating Statistics.

## Outlook

"Our business volumes are healthy and pricing remains firm," said Zollars. Based on the continuation of these trends, the company's expectations are as follows:

- Second quarter 2005 EPS between \$1.25 and \$1.35, including \$.07 per share of dilution from the contingent convertibles. The estimated dilution is based on the second quarter-to-date average YELL stock price of \$54.69.
- Consistent with previous guidance, full year 2005 EPS in the range of \$5.10 to \$5.30, including \$.29 per share of dilution from the contingent convertibles. The full year estimated dilution is based on the year-to-date average YELL stock price of \$56.65.
- Full year revenue, interest expense and the effective tax rate are expected to be consistent with previous guidance.
- Gross capital expenditures for 2005 are still expected to be between \$235 and \$245 million.

The guidance above does not include any impact from the pending acquisition of USF Corporation.

## Update on Acquisition of USF Corporation (Nasdaq: USFC)

-- Yellow Roadway and USF Corporation established April 21, 2005 as shareholder record dates, and announced special shareholder meetings regarding the transaction to be held May 23, 2005. The parties will mail a joint proxy statement/prospectus describing the transaction and the meetings in greater detail to shareholders of record shortly after the record date.

-- In accordance with the merger agreement, the transaction will close one business day after all conditions have been met.

## Review of Financial Results

Yellow Roadway Corporation (Nasdaq: YELL) will host a conference call for the investment community on Friday, April 22, 2005, beginning at 9:30 a.m. ET, 8:30 a.m. CT.

Investors and analysts should dial 1.888.428.4478 at least 15 minutes prior to the start of the call. The conference call will be open to listeners through a live webcast via StreetEvents at <http://www.streetevents.com> and via the Yellow Roadway Internet site <http://www.yellowroadway.com>.

An audio playback will be available beginning two hours after the call ends until midnight on May 6, 2005 by calling 1.800.475.6701 and then entering the access code, 776452. An audio playback also will be available for 30 days after the call via the StreetEvents and Yellow Roadway web sites.

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This news release (and oral statements made regarding the subjects of this release, including on the conference call announced herein) contain forward- looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The words "expect," and similar expressions are intended to identify forward-looking statements. It is important to note that the company's actual future results could differ materially from those projected in such forward- looking statements because of a number of factors, including (without limitation), inflation, inclement weather, price and availability of fuel, competitor pricing activity, expense volatility, ability to capture cost synergies, a downturn in general or regional economic activity, changes in equity and debt markets, effects of a terrorist attack, and labor relations, including (without limitation), the impact of work rules, any obligations to multi-employer health, welfare and pension plans, wage requirements and employee satisfaction.

Yellow Roadway Corporation, a Fortune 500 company, is one of the largest transportation service providers in the world. Through its subsidiaries including Yellow Transportation, Roadway Express, New Penn Motor Express, Reimer Express, Meridian IQ and Yellow Roadway Technologies, Yellow Roadway provides a wide range of asset and non-asset-based transportation services integrated by technology. The portfolio of brands provided through Yellow Roadway Corporation subsidiaries represents a comprehensive array of services for the shipment of industrial, commercial and retail goods domestically and internationally. Headquartered in Overland Park, Kansas, Yellow Roadway Corporation employs over 50,000

people.

STATEMENTS OF CONSOLIDATED OPERATIONS  
Yellow Roadway Corporation and Subsidiaries  
For the Three Months Ended March 31  
(Amounts in thousands except per share data)  
(Unaudited)

|   | 2005        | 2004        |
|---|-------------|-------------|
| OPERATING REVENUE                         | \$1,677,961 | \$1,552,135 |
| OPERATING EXPENSES:                       |             |             |
| Salaries, wages and employees' benefits   | 1,033,447   | 993,550     |
| Operating expenses and supplies           | 256,457     | 238,357     |
| Operating taxes and licenses              | 42,819      | 40,565      |
| Claims and insurance                      | 28,862      | 30,013      |
| Depreciation and amortization             | 45,968      | 40,606      |
| Purchased transportation                  | 183,653     | 167,264     |
| (Gains) losses on property disposals, net | (3,234)     | 462         |
| Total operating expenses                  | 1,587,972   | 1,510,817   |
| OPERATING INCOME                          | 89,989      | 41,318      |
| NONOPERATING (INCOME) EXPENSES:           |             |             |
| Interest expense                          | 8,615       | 11,910      |
| Other                                     | 771         | (120)       |
| Nonoperating expenses, net                | 9,386       | 11,790      |
| INCOME BEFORE INCOME TAXES                | 80,603      | 29,528      |
| INCOME TAX PROVISION                      | 30,710      | 11,372      |
| NET INCOME                                | \$49,893    | \$18,156    |
| AVERAGE SHARES OUTSTANDING-BASIC          | 48,797      | 47,874      |
| AVERAGE SHARES OUTSTANDING-DILUTED        | 52,193      | 48,246      |
| BASIC EARNINGS PER SHARE                  | \$1.02      | \$0.38      |
| DILUTED EARNINGS PER SHARE                | \$0.96      | \$0.38      |

SUPPLEMENTAL FINANCIAL INFORMATION  
Yellow Roadway Corporation and Subsidiaries  
For the Three Months Ended March 31  
(Amounts in thousands except per share data)  
(Unaudited)

|                                   | 2005      | 2004      | %      |
|-----------------------------------|-----------|-----------|--------|
| Operating revenue:                |           |           |        |
| Yellow Transportation             | \$791,166 | \$734,470 | 7.7    |
| Roadway Express                   | 766,769   | 717,138   | 6.9    |
| New Penn                          | 65,414    | 56,104    | 16.6   |
| Meridian IQ                       | 56,409    | 45,670    | 23.5   |
| Corporate and other               | (1,797)   | (1,247)   | (44.1) |
| Consolidated                      | 1,677,961 | 1,552,135 | 8.1    |
| Reported operating income (loss): |           |           |        |
| Yellow Transportation             | 48,827    | 26,421    | 84.8   |
| Roadway Express                   | 37,080    | 15,037    | 146.6  |
| New Penn                          | 8,045     | 5,751     | 39.9   |
| Meridian IQ                       | 1,041     | 585       | 77.9   |
| Corporate and other               | (5,004)   | (6,476)   | 22.7   |

|  |          |          |       |
|--|----------|----------|-------|
| Consolidated   | 89,989   | 41,318   | 117.8 |
| Adjustments to operating income by segment(a):                                       |          |          |       |
| Yellow Transportation  | (2,660)  | 467      |       |
| Roadway Express  | (558)    | (7)      |       |
| New Penn   | (23)     | (5)      |       |
| Meridian IQ  | (2)      | 7        |       |
| Corporate and other  | 9        | -        |       |
| Consolidated   | (3,234)  | 462      |       |
| Adjusted operating income (loss):  |          |          |       |
| Yellow Transportation  | 46,167   | 26,888   | 71.7  |
| Roadway Express  | 36,522   | 15,030   | 143.0 |
| New Penn   | 8,022    | 5,746    | 39.6  |
| Meridian IQ  | 1,039    | 592      | 75.5  |
| Corporate and other  | (4,995)  | (6,476)  | 22.9  |
| Consolidated   | \$86,755 | \$41,780 | 107.6 |
| Reported operating ratio:  |          |          |       |
| Yellow Transportation  | 93.8%    | 96.4%    |       |
| Roadway Express  | 95.2%    | 97.9%    |       |
| New Penn   | 87.7%    | 89.7%    |       |
| Consolidated   | 94.6%    | 97.3%    |       |
| Adjusted operating ratio:  |          |          |       |
| Yellow Transportation  | 94.2%    | 96.3%    |       |
| Roadway Express  | 95.2%    | 97.9%    |       |
| New Penn   | 87.7%    | 89.8%    |       |
| Consolidated   | 94.8%    | 97.3%    |       |
| Reconciliation of reported diluted earnings per share (EPS) to adjusted diluted EPS: |          |          |       |
| Reported diluted EPS   | \$0.96   | \$0.38   |       |
| Gains on property disposals  | (0.04)   | -        |       |
| Adjusted diluted EPS   | \$0.92   | \$0.38   |       |

(a) Management excludes these items when evaluating operating income and segment performance to more accurately compare the results of our core operations among periods. Adjustments presented in the 2005 and 2004 periods herein consist entirely of property gains and losses.

Selected Financial Data  
Yellow Roadway Corporation and Subsidiaries  
(Amounts in thousands unless otherwise noted)  
(Unaudited)

|   | For the Three Months Ended March 31, |          |
|---|--------------------------------------|----------|
|   | 2005                                 | 2004     |
| Net cash from operating activities                  | \$31,222                             | \$89,729 |
| Net cash used in investing activities               | (36,994)                             | (65,462) |
| Net cash provided by (used in) financing activities | 668                                  | (78,745) |
| Gross capital expenditures                          | (42,723)                             | (57,931) |
| Net capital expenditures                            | (33,792)                             | (57,581) |
| Proceeds from exercise of stock options             | 668                                  | 1,769    |
| Free cash flow (a)                                  | (1,902)                              | 33,917   |

|  | March 31,<br>2005 | December 31,<br>2004 |
|--|-------------------|----------------------|
| Cash and cash equivalents                            | \$101,385         | \$106,489            |
| Accounts receivable, net                             | 814,202           | 778,596              |
| Net property and equipment                           | 1,415,005         | 1,422,718            |
| Total assets   | 3,645,974         | 3,627,169            |
| Asset backed securitization borrowings               | -                 | -                    |
| Current maturities of contingently convertible notes | 400,000           | 250,000              |
| Long-term debt, less current portion                 | 252,320           | 403,535              |
| Total debt   | 656,720           | 657,935              |
| Total shareholders' equity                           | 1,270,322         | 1,214,191            |
| Debt to capitalization (b)                           | 34.1%             | 35.1%                |
| Debt to capitalization, less available cash          | 30.4%             | 31.2%                |

(a) Management uses free cash flow as an indication of the cash available to fund additional capital expenditures, to reduce outstanding debt (including current maturities), or to invest in our growth strategies. Free cash flow is calculated as net cash from operating activities plus stock option proceeds less net capital expenditures. This measurement is used for internal management purposes and should not be construed as a better measurement than net cash from operating activities as defined by generally accepted accounting principles.

(b) We calculate debt to capitalization as total debt divided by total debt plus total shareholders' equity.

SOURCE Yellow Roadway Corporation

CONTACT: Investors, Stephen Bruffett of Yellow Roadway Corporation, 1-913-696-6108, [steve.bruffett@yellowroadway.com](mailto:steve.bruffett@yellowroadway.com), or Media, Suzanne Dawson of Linden Alschuler & Kaplan, 1-212-329-1420, [sdawson@lakpr.com](mailto:sdawson@lakpr.com)

Web site: <http://www.yellowroadway.com>