## Consolidated

(\$ in millions)


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## By Segment



YRC Freight Adjusted EBITDA


YRC Regional Revenue


YRC Regional Adjusted EBITDA


## Leverage Ratio

Funded Debt / Adjusted EBITDA


Note: Funded debt balances based on par value

- Funded Debt to Adjusted EBITDA ratio down 5.1 turns since 2011


## YOY Revenue Per Shipment and Revenue Per CWT






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## YOY Volume

YRC Freight Shipments per Day


YRC Freight Tonnage per Day


Regional Shipments per Day


Regional Tonnage per Day


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## Consolidated Adjusted EBITDA


(\$ in millions)

LTM Adjusted EBITDA



LTM Adjusted EBITDA Margin


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## Segment Adjusted EBITDA




YRCF Adjusted EBITDA Margin


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## EBITDA Reconciliation - Consolidated

(\$ in millions)

| YRCW Consolidated <br> Reconciliation of Net (Loss) Income to Adjusted EBITDA | FY 2011 |  | FY 2012 |  | FY 2013 |  | FY 2014 |  | FY 2015 |  | LTM 3Q 2015 |  | LTM 3Q 2016 |  | 3Q 2015 |  | 3Q 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net (loss) income | \$ | (354.4) | \$ | (136.5) | \$ | (83.6) | \$ | (67.7) | \$ | 0.7 | \$ | 30.4 | \$ | 5.5 | \$ | 19.8 | \$ | 13.9 |
| Interestexpense, net |  | 155.7 |  | 150.1 |  | 163.8 |  | 149.5 |  | 107.1 |  | 108.1 |  | 103.8 |  | 25.6 |  | 25.5 |
| Income tax (benefit) expense |  | (7.5) |  | (15.0) |  | (45.9) |  | (16.1) |  | (5.1) |  | 10.7 |  | (12.1) |  | 6.7 |  | 0.5 |
| Depreciation and amorization |  | 195.7 |  | 183.8 |  | 172.3 |  | 163.6 |  | 163.7 |  | 164.3 |  | 159.6 |  | 40.7 |  | 40.3 |
| EBITDA | \$ | (10.5) | \$ | 182.4 | \$ | 206.6 | \$ | 229.3 | \$ | 266.4 | \$ | 313.5 | \$ | 256.8 | \$ | 92.8 | \$ | 80.2 |
| Adjustments for debt covenants: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (Gains) / loss on property disposals, net |  | (8.2) |  | (9.7) |  | (2.2) |  | (11.9) |  | 1.9 |  | (4.3) |  | (10.8) |  | 0.9 |  | 0.2 |
| Letter of credit expense |  | 35.2 |  | 36.3 |  | 33.9 |  | 12.1 |  | 8.8 |  | 8.9 |  | 8.2 |  | 2.2 |  | 1.7 |
| Restructuring professional fees |  | 44.0 |  | 3.0 |  | 12.0 |  | 4.2 |  | 0.2 |  | 0.2 |  | - |  | 0.2 |  | - |
| Nonrecurring consulting fees |  | - |  | - |  | - |  | - |  | 5.1 |  | 5.1 |  | - |  | (0.8) |  | - |
| Permitted dispositions and other |  | 6.2 |  | (4.0) |  | 1.7 |  | 1.8 |  | 0.4 |  | 0.3 |  | 1.9 |  | - |  | 2.2 |
| Equity based compensation expense |  | 0.6 |  | 3.8 |  | 5.8 |  | 14.3 |  | 8.5 |  | 9.7 |  | 8.0 |  | 2.8 |  | 1.5 |
| Union equity awards |  | 14.9 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Restructuring transaction costs |  | 17.8 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Fair value adjustment of derivative liabilites |  | 79.2 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Amortization of ratifcation bonus |  | - |  | - |  | - |  | 15.6 |  | 18.9 |  | 19.6 |  | 9.1 |  | 4.6 |  | - |
| Non-union pension settlement |  | - |  | - |  | - |  | - |  | 28.7 |  | - |  | 28.7 |  | - |  | - |
| Equity Investment Impairment |  | - |  | 30.8 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| (Gains) / loss on extinguishment of debt |  | (25.8) |  | - |  | - |  | (11.2) |  | 0.6 |  | 0.6 |  | - |  | - |  | - |
| Other, net ${ }^{(a)}$ |  | 5.8 |  | (3.1) |  | (2.9) |  | (9.7) |  | (6.2) |  | (9.3) |  | 3.9 |  | (3.6) |  | (0.3) |
| Adjusted EBITDA | \$ | 159.2 | \$ | 239.5 | \$ | 254.9 | \$ | 244.5 | \$ | 333.3 | \$ | 344.3 | \$ | 305.8 | \$ | 99.1 | \$ | 85.5 |
| Revenue | \$ | 4,868.8 | \$ | 4,850.5 | \$ | 4,865.4 | \$ | 5,068.8 | \$ | 4,832.4 | \$ | 4,907.4 | \$ | 4,691.9 | \$ | 1,244.9 | \$ | 1,221.3 |
| Adjusted EBITDA Margin |  | 3.3\% |  | 4.9\% |  | 5.2\% |  | 4.8\% |  | 6.9\% |  | 7.0\% |  | 6.5\% |  | 8.0\% |  | 7.0\% |
| Leverage Ratio |  | 8.54x |  | 5.77x |  | $5.34 x$ |  | 4.57x |  | 3.25 x |  | 3.15 x |  | 3.45 x |  |  |  |  |

(a) As required under our Term Loan Agreement, other, net, shown above consists of the impact of certain items to be included in Adjusted EBITDA

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## EBITDA Reconciliation - Segment

(\$ in millions)

| YRC Freight Segment | FY 2011 |  | FY 2012 |  | FY 2013 |  | FY 2014 |  | FY 2015 |  | LTM 3Q 2015 |  | LTM 3Q 2016 |  | 3Q 2015 |  | 3Q 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reconciliation of operating income (loss) to adjusted EBITDA |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating (loss) income | \$ | (88.5) | \$ | (37.3) | \$ | (31.2) | \$ | \$ 0.5 | \$ | 18.0 | \$ | 63.9 | \$ | 31.9 | \$ | 16.7 | \$ | 20.8 |
| Depreciation and amorization |  | 102.9 |  | 119.8 |  | 109.1 |  | 98.0 |  | 93.1 |  | 94.4 |  | 90.5 |  | 23.3 |  | 22.9 |
| (Gains) losses on property disposals, net |  | (10.5) |  | (9.9) |  | (3.0) |  | (15.9) |  | 1.9 |  | (7.4) |  | (11.8) |  | 1.1 |  | - |
| Letter of credit expense |  | 28.1 |  | 29.6 |  | 25.8 |  | 8.3 |  | 6.1 |  | 6.1 |  | 5.4 |  | 1.6 |  | 1.1 |
| Union equity awards |  | 10.3 |  | - |  | - |  | - |  |  |  | - |  | - |  | - |  |  |
| Nonrecurring consulting fees |  |  |  | - |  | - |  | - |  | 5.1 |  | 5.1 |  | - |  | (0.8) |  |  |
| Amortization of ratification bonus |  | - |  | - |  | - |  | 10.0 |  | 12.2 |  | 12.6 |  | 5.9 |  | 3.0 |  | - |
| Non-union pension settement charge |  | - |  | - |  | - |  | - |  | 28.7 |  | - |  | 28.7 |  | - |  | - |
| Other, net ${ }^{(a)}$ |  | 1.4 |  | 2.7 |  | 4.5 |  | (1.1) |  | 2.1 |  | (0.3) |  | 5.5 |  | 0.3 |  | 0.5 |
| Adjusted EBITDA | \$ | 43.7 | \$ | 104.9 | \$ | 105.2 | \$ | \$ 99.8 | \$ | 167.2 | \$ | 174.4 | \$ | 156.1 | \$ | 45.2 | \$ | 45.3 |
| Revenue | \$ | 3,203.0 | \$ | 3,206.9 | \$ | 3,136.8 |  | \$ 3,237.4 | \$ | 3,055.7 | \$ | 3,117.5 | \$ | 2,962.3 | \$ | 789.2 | \$ | 777.9 |
| Adjusted EBITDA Margin |  | 1.4\% |  | 3.3\% |  | 3.4\% |  | 3.1\% |  | 5.5\% |  | 5.6\% |  | 5.3\% |  | 5.7\% |  | 5.8\% |
| Regional Transportation Segment |  | FY 2011 |  | FY 2012 |  | FY 2013 |  | FY 2014 |  | FY 2015 |  | 3Q 2015 |  | 3Q 2016 |  | 2015 |  | 2016 |
| Reconciliation of operating income to adjusted EBITDA |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Income | \$ | 32.9 | \$ | 70.0 | \$ | 79.9 | \$ | \$ 66.1 | \$ | 85.4 | \$ | 86.5 | \$ | 74.4 | \$ | 33.6 | \$ | 21.9 |
| Depreciation and amorization |  | 61.6 |  | 63.3 |  | 63.1 |  | 65.8 |  | 70.7 |  | 70.0 |  | 69.1 |  | 17.4 |  | 17.4 |
| (Gains) losses on property disposals, net |  | (2.7) |  | 0.7 |  | 0.6 |  | 4.0 |  | 0.2 |  | 3.4 |  | 1.2 |  | (0.2) |  | 0.3 |
| Letter of credit expense |  | 6.6 |  | 6.2 |  | 6.8 |  | 2.9 |  | 2.1 |  | 2.1 |  | 2.5 |  | 0.5 |  | 0.6 |
| Union equity awards |  | 4.6 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Amortization of ratification bonus |  | - |  | - |  | - |  | 5.6 |  | 6.7 |  | 7.0 |  | 3.2 |  | 1.6 |  | - |
| Other, net ${ }^{(a)}$ |  | 0.1 |  | - |  | 0.1 |  | - |  | 0.8 |  | (0.1) |  | 1.1 |  | - |  | - |
| Adjusted EBITDA | \$ | 103.1 | \$ | 140.2 | \$ | 150.5 | \$ | \$ 144.4 | \$ | 165.9 | \$ | 168.9 | \$ | 151.5 | \$ | 52.9 | \$ | 40.2 |
| Revenue | \$ | 1,554.3 | \$ | 1,640.6 | \$ | 1,728.6 | \$ | \$ 1,831.4 | \$ | 1,776.9 | \$ | 1,789.9 | \$ | 1,730.5 | \$ | 455.7 | \$ | 443.7 |
| Adjusted EBITDA Margin |  | 6.6\% |  | 8.5\% |  | 8.7\% |  | 7.9\% |  | 9.3\% |  | 9.4\% |  | 8.8\% |  | 11.6\% |  | 9.1\% |

(a) As required under our Term Loan, other nonoperating, net, shown above does not include the impact of non-cash foreign currency gains or losses

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