### Consolidated

(\$ in millions)



### YRCW Revenue

#### \$400 \$344 \$333 \$350 \$306 \$300 \$255 \$244 \$239 \$250 \$200 \$159 \$150 \$100 \$50 \$-2012 3Q15 LTM 2011 2013 2014 2015 3Q16 LTM

YRCW Adjusted EBITDA



## **By Segment**

(\$ in millions)



#### YRC Freight Revenue

### YRC Freight Adjusted EBITDA





### **YRC Regional Revenue**

\$1,900

\$1.850

\$1,800

\$1,750 \$1,700

\$1,650

\$1,600

\$1,550 \$1,500

\$1,450

\$1,400

2011

2012



2014

3Q15 LTM

2015

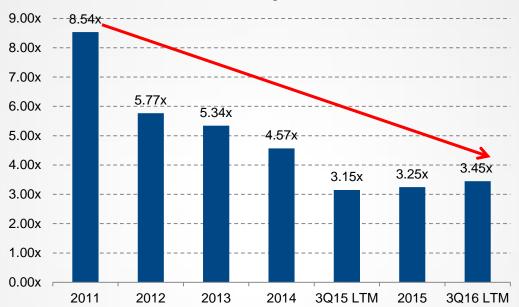
3Q16 LTM

2013





### Leverage Ratio



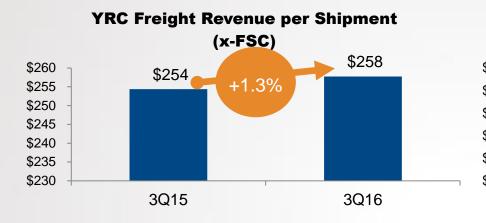
#### Funded Debt / Adjusted EBITDA

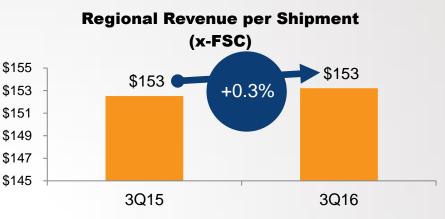
Note: Funded debt balances based on par value

Funded Debt to Adjusted EBITDA ratio down 5.1 turns since 2011



## **YOY Revenue Per Shipment and Revenue Per CWT**





 YRCF Revenue per cwt (x-FSC)

 \$22.00

 \$21.50

 \$21.00

 \$20.50

 \$20.00

 \$19.50

 \$19.00

 \$18.50

 \$18.00

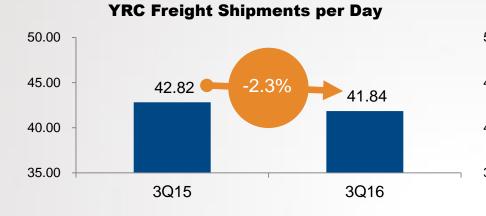
 3Q15
 3Q16

**Regional Revenue per cwt (x-FSC)** 





### **YOY Volume**



**Regional Shipments per Day** 



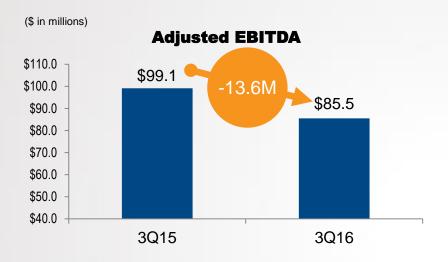
**YRC Freight Tonnage per Day** 35.00 30.00 25.64 -1.3% 25.31 20.00 15.00 3Q15 3Q16

Regional Tonnage per Day



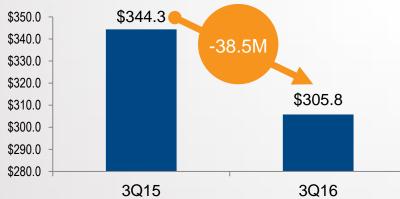


# **Consolidated Adjusted EBITDA**

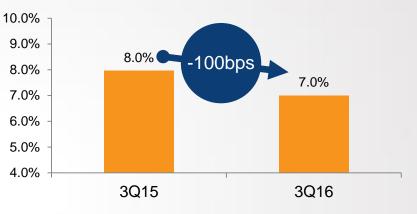


(\$ in millions)

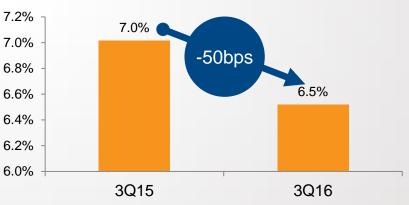




**Adjusted EBITDA Margin** 

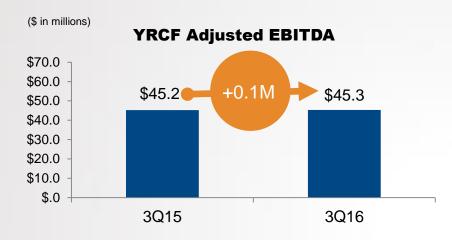


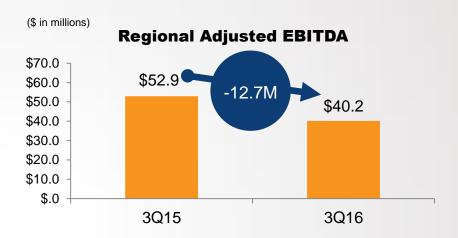


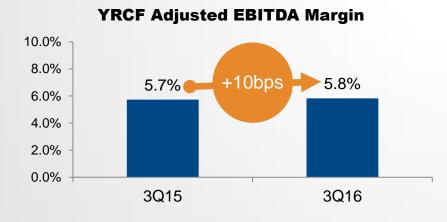




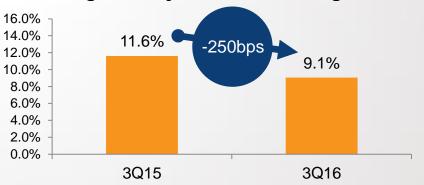
### **Segment Adjusted EBITDA**







**Regional Adjusted EBITDA Margin** 





### **EBITDA Reconciliation - Consolidated**

(\$ in millions)

YRCW Consolidated	F	Y 2011	FY 2012	F	Y 2013	FY 20	)14	F	Y 2015	LTN	1 3Q 2015	LTN	1 3Q 2016	3	Q 2015	30	Q 2016
Reconciliation of Net (Loss) Income to Adjusted EBITDA																	
Net (loss) income	\$	(354.4)	\$ (136.5)	\$	(83.6) \$	\$	(67.7)	\$	0.7	\$	30.4	\$	5.5	\$	19.8	\$	13.9
Interest expense, net		155.7	150.1		163.8		149.5		107.1		108.1		103.8		25.6		25.5
Income tax (benefit) expense		(7.5)	(15.0)		(45.9)		(16.1)		(5.1)		10.7		(12.1)		6.7		0.5
Depreciation and amortization		195.7	183.8		172.3		163.6		163.7		164.3		159.6		40.7		40.3
EBITDA	\$	(10.5)	\$ 182.4	\$	206.6	\$ 2	229.3	\$	266.4	\$	313.5	\$	256.8	\$	92.8	\$	80.2
Adjustments for debt covenants:																	
(Gains) / loss on property disposals, net		(8.2)	(9.7)		(2.2)		(11.9)		1.9		(4.3)		(10.8)		0.9		0.2
Letter of credit expense		35.2	36.3		33.9		12.1		8.8		8.9		8.2		2.2		1.7
Restructuring professional fees		44.0	3.0		12.0		4.2		0.2		0.2		-		0.2		-
Nonrecurring consulting fees		-	-		-		-		5.1		5.1		-		(0.8)		-
Permitted dispositions and other		6.2	(4.0)		1.7		1.8		0.4		0.3		1.9		-		2.2
Equity based compensation expense		0.6	3.8		5.8		14.3		8.5		9.7		8.0		2.8		1.5
Union equity awards		14.9	-		-		-		-		-		-		-		-
Restructuring transaction costs		17.8	-		-		-		-		-		-		-		-
Fair value adjustment of derivative liabilities		79.2	-		-		-		-		-		-		-		-
Amortization of ratification bonus			-		-		15.6		18.9		19.6		9.1		4.6		-
Non-union pension settlement			-		-		-		28.7		-		28.7		-		-
Equity Investment Impairment			30.8		-		-		-		-		-		-		-
(Gains) / loss on extinguishment of debt		(25.8)	-		-		(11.2)		0.6		0.6		-		-		-
Other, net <sup>(a)</sup>		5.8	(3.1)		(2.9)		(9.7)		(6.2)		(9.3)		3.9		(3.6)		(0.3)
Adjusted EBITDA	\$	159.2			254.9	\$	244.5	\$	333.3	\$	344.3	\$	305.8	\$	99.1	\$	85.5
Revenue	\$	4,868.8	\$ 4,850.5	\$	4,865.4	\$ 51	068.8	\$	4,832.4	\$	4,907.4	\$	4,691.9	\$	1,244.9	\$	1,221.3
Adjusted EBITDA Margin	Ψ	3.3%	4.9%		5.2%	φ 0,	4.8%	Ψ	4,052.4 6.9%	Ψ	7.0%	Ψ	6.5%	Ψ	8.0%	Ψ	7.0%
Leverage Ratio		8.54x	4.9 <i>%</i> 5.77x		5.34x		4.0% 4.57x		0.978 3.25x		3.15x		0.5% 3.45x		0.070		1.070

(a) As required under our Term Loan Agreement, other, net, shown above consists of the impact of certain items to be included in Adjusted EBITDA



## **EBITDA Reconciliation - Segment**

(\$ in millions)

YRC Freight Segment		FY 2011	F	Y 2012	F	Y 2013		Y 2014	F	FY 2015	LTN	/ 3Q 2015	LTN	1 3Q 2016	30	Q 2015	3Q	2016
Reconciliation of operating income (loss) to adjusted EBITDA																		
Operating (loss) income	\$	(88.5)	\$	(37.3)	\$	(31.2)	\$	0.5	\$	18.0	\$	63.9	\$	31.9	\$	16.7	\$	20.8
Depreciation and amortization		102.9		119.8		109.1		98.0		93.1		94.4		90.5		23.3		22.9
(Gains) losses on property disposals, net		(10.5)		(9.9)		(3.0)		(15.9)		1.9		(7.4)		(11.8)		1.1		-
Letter of credit expense		28.1		29.6		25.8		8.3		6.1		6.1		5.4		1.6		1.1
Union equity awards		10.3		-		-		-		-		-		-		-		-
Nonrecurring consulting fees		-		-		-		-		5.1		5.1		-		(0.8)		-
Amortization of ratification bonus		-		-		-		10.0		12.2		12.6		5.9		3.0		-
Non-union pension settlement charge		-		-		-		-		28.7		-		28.7		-		-
Other, net <sup>(a)</sup>		1.4		2.7		4.5		(1.1)		2.1		(0.3)		5.5		0.3		0.5
Adjusted EBITDA	\$	43.7	\$	104.9	\$	105.2	\$	99.8	\$	167.2	\$	174.4	\$	156.1	\$	45.2	\$	45.3
Revenue	\$	3,203.0	\$	3.206.9	\$	3.136.8	\$	3,237.4	\$	3.055.7	\$	3.117.5	\$	2.962.3	\$	789.2	\$	777.9
Adjusted EBITDA Margin	Ŷ	1.4%	Ŷ	3.3%	Ŷ	3.4%	Ŷ	3.1%	Ŷ	5.5%	Ŷ	5.6%	Ŷ	5.3%	Ŷ	5.7%	Ŷ	5.8%
Regional Transportation Segment	l	FY 2011	F	Y 2012	F	Y 2013		Y 2014	F	FY 2015	LTN	/ 3Q 2015	LTN	1 3Q 2016	30	Q 2015	3Q	2016
Reconciliation of operating income to adjusted EBITDA																		
Operating Income	\$	32.9	\$	70.0	\$	79.9	\$	66.1	\$	85.4	\$	86.5	\$	74.4	\$	33.6	\$	21.9
Depreciation and amortization		61.6		63.3		63.1		65.8		70.7		70.0		69.1		17.4		17.4
(Gains) losses on property disposals, net		(2.7)		0.7		0.6		4.0		0.2		3.4		1.2		(0.2)		0.3
Letter of credit expense		6.6		6.2		6.8		2.9		2.1		2.1		2.5		0.5		0.6
Union equity awards		4.6		-		-		-		-		-		-		-		-
Amortization of ratification bonus		-		-		-		5.6		6.7		7.0		3.2		1.6		-
Other, net <sup>(a)</sup>		0.1		_		0.1				0.8		(0.1)		1.1		-		_
Adjusted EBITDA	\$	-	\$	140.2	\$	150.5	\$	144.4	\$	165.9	\$	168.9	\$	151.5	\$	52.9	\$	40.2
Revenue	\$	1,554.3	\$	1,640.6	\$	1,728.6	\$	1,831.4	\$	1,776.9	\$	1,789.9	\$	1,730.5	\$	455.7	\$	443.7
Adjusted EBITDA Margin		6.6%		8.5%		8.7%		7.9%		9.3%		9.4%		8.8%		11.6%		9.1%

(a) As required under our Term Loan, other nonoperating, net, shown above does not include the impact of non-cash foreign currency gains or losses

